

# CASE STUDY

Retail Loan Provider: Cost-Cutting & Water Conservation Service

## *The Challenge*

The client, a national high street loan provider and pawn broker, requested the support of Catalyst Commercial Services Ltd in reporting on their water usage and billing; across their portfolio of over 500 stores. The purpose of this was to identify opportunities for saving water and cutting costs and providing estate management of a growing water portfolio.



## *The Solution*

Catalyst gathered water usage and cost data from the client's most recent up-to-date bills and datasheets. This data was then used to undertake an analysis, which entailed a comprehensive review of data for each work site.

The aim of the review was to identify the following:

- ✓ Strategies for reducing water usage
- ✓ Means of using available tariffs to cut usage costs
- ✓ Billing errors needing to be rectified

## *The Outcome*

Catalyst identified a number of areas for significant savings in the client's store operations. These savings included billing errors and excessive usage on site.

To date, Catalyst has achieved for the client an annual saving year-on-year of £64,800, and has managed to obtain refunds totalling £137,000.

There is also potential for a further annual saving of £28,000 and refunds of £15,000 a figure that is growing month-on-month with the Water Invoice Validation Service.

---

**Headline Figures: Refunds: £137,000**

**Annual Savings: £64,800**



|T| +44 (0) 870 710 7560 |W| [www.catalyst-commercial.co.uk](http://www.catalyst-commercial.co.uk)