

“Catalyst is staffed with some of the country’s leading sustainability and energy experts. For more than 10 years our business has been focussed in energy management, procurement solutions and implementation. Catalyst provides a blend of consultancy that is rare in our industry, balancing technical expertise with the commercial reality of client requirements. We get personal; we’ll work in partnership with you to understand your business, your ethical perspective and your carbon requirements. Of course, your future plans are paramount in developing the correct solution or strategy. We set a clear path with targets, review periods and milestones so we can work with you to optimise your energy position.”



Get optimal terms on your business electricity and with Catalyst Energy Broker services.

With our diverse bank of business customers throughout a range of industry sectors having an annual consumption of over a billion kWh, Catalyst is one of the market leading independent energy brokers in the UK. Catalyst has a vast amount of experience in managing the energy procurement requirements of public and private sector organisations, ranging from small single site retail, energy intensive sites, through to large and complex multi-site groups. Our confidence is such that we operate our business with no contractual tie-in with our clients, the partnerships that we develop are based on performance alone. This results in our standards remaining very high, which is reflected in our client retention rate of over 93%. This scale of clients ensures substantial bargaining power with suppliers, and preferential product selection. Coupled with our significant purchasing experience, allows us to negotiate far better terms and models than individual customers can do on their own. Utilising our Energy Broker service you let us apply our knowledge, expertise, and market position to handle your electricity or gas purchases in a professional and efficient manner. We work full-time on getting the best possible terms for our clients.

[Energy Broker Advantage](#)

[Supplier Panel](#)

[Our Approach](#)

[Value-Added Solutions](#)

Energy Broker Advantage | Supplier Panel | Our Approach | Value-Added Solutions

Electricity purchasing and ongoing monitoring of current contracts is our core business. Let us handle this for you, and free up time for your core business activity.

With our Energy Broker service you gain:

Qualified supplier selection

- We have a very comprehensive supplier panel of 28 energy suppliers that we believe to offer the best selection in the UK.
- Catalyst chooses professional suppliers with low rates, great service, and who have proved themselves able to deliver cost effective results.
- As an energy broker, our 2 to 3 year time horizon in purchasing enables us to minimise market risk by strategic price optimisation, assuring our clients of low and predictable energy costs in the longer term.

Volume buyer benefits

- Pooling its clients' electricity and gas purchases, Catalyst negotiates contracts at terms usually reserved for larger commercial customers. We secure lower prices than small and medium-sized enterprises (SME's) can achieve on their own, and enable access to privileged models and strategies for our corporate clients.

Savings

- The Energy Broker service has achieved savings for its clients of as much as 42%.

We provide a full range of business energy procurement solutions that match your exact purchasing requirements. From basic fixed priced products, that offers a guaranteed price over the life of the contract, ranging from 12-months up to 60-Months and combinations in between.

We can provide these types of contracts for small, medium or large commercial gas or electricity customers, including half hourly electricity supplies. For the more adventurous purchaser we offer a range of flexible energy purchasing solutions based around your company's appetite for risk. These all include practical advice on selecting the right product to suit your budget requirements. In addition to these standard business purchasing arrangements we also offer group energy purchasing solutions, basket procurement options, and contract analysis.

All of these solutions and services are designed to make the selection and management of your business energy contracts as easy as possible.

Energy Broker Advantage | **Supplier Panel** | Our Approach | Value-Added Solutions

No one compares more suppliers than Catalyst, so if its market choice you are looking for then you're in safe hands. Catalyst works with the vast majority of commercial energy suppliers to find you the most competitive business electricity and gas prices supported with the correct contractual terms to meet your purchasing requirements.



Energy Broker Advantage | Supplier Panel | **Our Approach** | Value-Added Solutions

Our team of energy experts work closely with our clients to fully understand their business requirements, long term needs, unique business goals and overall appetite for risk. This understanding gives us the confidence to recommend the most appropriate contract structure for you.

**Fixed Price
Strategy**

**Pass Through
Strategy**

**Flexible Portfolio
Strategy**

**Full Flexible
Strategy**

This product is best suited to companies that:

- require a simple, easy-to-manage contract
- want budget certainty
- prefer little or no risk

This type of product is for customers that are looking for budget certainty and want to remove the risk of a fluctuating market. This is one of the most popular ways of securing an electricity or gas contract as many suppliers now offer a guaranteed fully fixed product with no nasty surprises.

It's a matter of timing to obtain the best fixed price contract, as volatility in the market changes prices frequently. This is where Catalyst can add significant value to your purchasing strategy with our monthly energy market price tracking. These types of contracts are sometimes called an all-in contract or all-inclusive contract and are a convenient and simple way to buy energy. A set price is paid for electricity and gas and so expenditure and budgets are relatively easy to work out. The supplier has to take a view on the likely level of any 3rd party charges during the life of the contract and it's this 'convenience' element which will inevitably come at a cost.

Energy Broker Advantage | Supplier Panel | **Our Approach** | Value-Added Solutions

Our team of energy experts work closely with our clients to fully understand their business requirements, long term needs, unique business goals and overall appetite for risk. This understanding gives us the confidence to recommend the most appropriate contract structure for you.

**Fixed Price
Strategy**

**Pass Through
Strategy**

**Flexible Portfolio
Strategy**

**Full Flexible
Strategy**

This product is for Half Hourly metered business premises only. Businesses investing in this option will benefit from:

- never having to pay any more than the published price for 3rd party charges
- greater price transparency
- minimum consumption requirements

This type of product offers a more transparent approach to energy buying and removes some but not all of the risk premiums traditionally associated with fully fixed contracts. The final price that you pay your energy supplier for your energy includes many different 3rd party component parts. With a pass through contract the cost of your energy which accounts for approximately 75% of your final cost is fixed, and then all other 3rd party charges are passed through at the prevailing rate. This type of product can be particularly beneficial when a customer wishes to compare energy prices only from suppliers. In general, because of the reduced risk to the supplier, pass-through contracts are likely to result in keener prices. These types of products are normally only available to higher consuming customers.

Energy Broker Advantage | Supplier Panel | **Our Approach** | Value-Added Solutions

Our team of energy experts work closely with our clients to fully understand their business requirements, long term needs, unique business goals and overall appetite for risk. This understanding gives us the confidence to recommend the most appropriate contract structure for you.

**Fixed Price
Strategy**

**Pass Through
Strategy**

**Flexible Portfolio
Strategy**

**Full Flexible
Strategy**

Designed for organisations that:

- want access to high-volume benefits for low-volume consumption
- want access to flexible contract options
- wish to spread the risk through multiple purchases rather than agreeing to everything in one go
- prefer a budget-driven alternative to standard fixed contracts

Clients can benefit from increased purchasing power through our flexible portfolio strategy. This works through a collective purchasing arrangement with like-minded companies allowing you the opportunity to combine consumptions to gain access to wholesale energy products traditionally reserved for larger users. This type of product combines the benefits of a fixed price contract with flexible purchasing rewards.

Energy Broker Advantage | Supplier Panel | **Our Approach** | Value-Added Solutions

Our team of energy experts work closely with our clients to fully understand their business requirements, long term needs, unique business goals and overall appetite for risk. This understanding gives us the confidence to recommend the most appropriate contract structure for you.

**Fixed Price
Strategy**

**Pass Through
Strategy**

**Flexible Portfolio
Strategy**

**Full Flexible
Strategy**

Ideal for organisations that:

- are typically larger energy consuming users
- want to benefit from multiple purchase decisions
- want full trading access to wholesale energy markets
- require a strategy aligned to their unique business needs

A full flexible strategy is strategically tailored to the individual business needs of your organisation and your overall appetite for risk. Flexible Purchasing solutions can enable you to better manage your market price risk as purchasing decisions take place throughout the life of the contract. In its simplest form, you can fix all of the non-commodity costs ahead of the contract start date, and energy can be purchased in blocks. This could be as simple as agreeing to a 2 year framework contract and buying the energy in 2 12-month sections as opposed to all in one go. Because of continued volatility within the energy markets, many businesses are using more complex flexible strategies that allow them to spread their purchasing decisions, and therefore the price risk associated with being tied to one decision, regardless of where the market moves. It is also possible to buy energy in seasons, per quarter, monthly or for the real adventurous customers weekly or even daily. As a general rule of thumb the nearer you can get to day ahead delivery, the better the price. As any market uncertainty is removed. But it also presents the biggest risk should anything untoward happen. So for any flexible strategy it's all about risk vs reward. There is however a number of new products that allow for budget control by using agreed **'trigger points'** in the event of a sudden price rise. These types of products provide budget certainty but allow for you to unlock from an agreed price to take advantage of a lower rate.

Energy Broker Advantage | Supplier Panel | Our Approach | **Value-Added Solutions**

Billing Validation Services

Invoices are becoming more complicated as a result of new 3rd party charges, more sophisticated tariff structures and the way in which suppliers present their charges. In addition to this, estimated bills, incorrect tariffs and combined invoices all lead to inaccurate data within your utility invoices. All of these problems combined make the processing and payment of utility bills increasingly difficult. Our invoice validation service can cover all of your utility billing issues and give you peace of mind that your bills are charged correctly and in many cases identifying and recovering overcharges.

Group Energy Contracts

Customers who have a large portfolio of sites can blend various product options to combine the right selection for their need and appetite to risk.

Monthly Energy Market Intelligence

We provide you with a monthly energy market report detailing key issues effecting gas and electricity wholesale energy market prices. This is delivered in a compressive and easy to read format and covers the key drivers effecting short, medium and long term energy prices. For that avid energy market follower, who wants to keep up to date with the very latest energy news on a daily basis, then you can connect with us through our social media sites to keep up to date on a daily basis with the hottest energy news.