

“Fixed price contracts were once the smartest option to secure the best price over the longer term. While they still offer a simple route to budgetary certainty, today’s volatile market makes it increasingly difficult to fix the price at the best point. The market can go up, and it can go down. Our clients are looking for us to help them make the best decision, but a lot depends on when the contract is due for renewal, as set timescales provide little scope for manoeuvre.

*After speaking to our customers about the challenges they face, we developed a **Budget Portfolio Product**. This is a consultant-only product and suppliers do not offer this directly to customers.”*



Check out our new approach to fixed contracts!

The **Budget Portfolio Product** allows us to offer our smaller clients a number of advantages:

- Large-scale purchasing power and the security of a fixed-rate contract arrangement (a price guarantee)
- Fixed non-commodity charges up to 39 months in advance
- Greater purchasing flexibility to secure the best price available
- A budget rate for future contracts up to 12 months in advance of your contract start date – and we may even be able to reduce this rate before the contract commences
- No minimum volume requirement for individual clients (high volume benefits for low volume consumption)
- Our market expertise, with no need for you to perform market analysis or decipher ‘new flexible product’ jargon

This guide explains how Budget Portfolio works and will hopefully answer any questions you may have. Please do contact our team if we can provide further help or explanation on 0870 710 7560.

[Buying Energy: A New Approach](#)

[A Guide to Budget Portfolio](#)

Buying Energy: A New Approach | A Guide to Budget Portfolio

A New Approach to Buying Energy

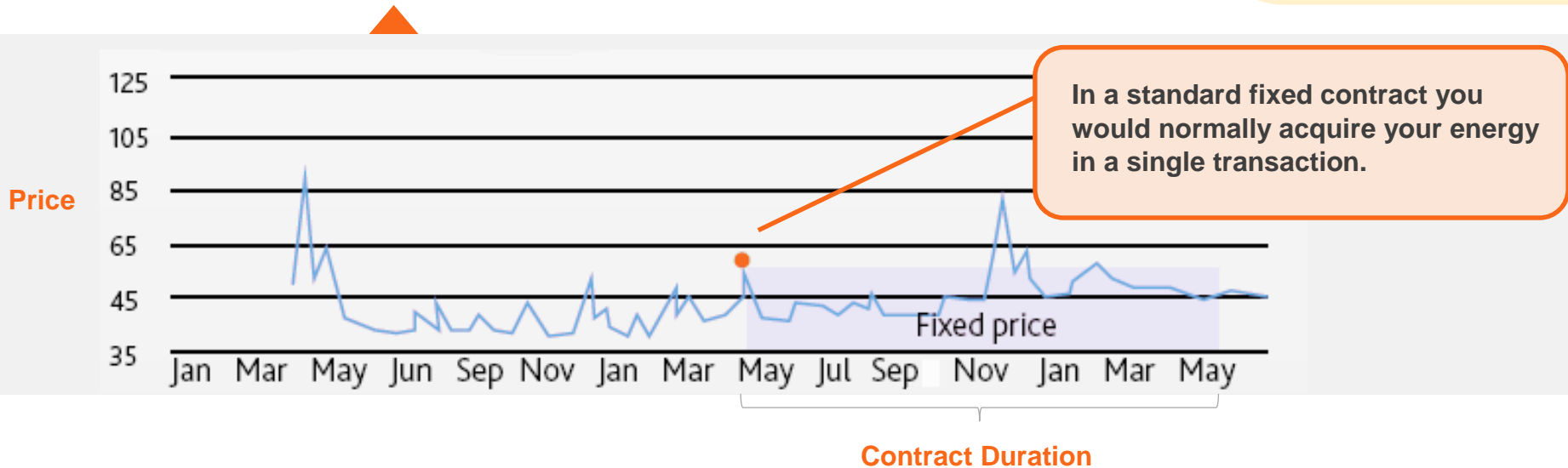
We can't predict the future, but we can now offer you the opportunity to secure more advantageous rates for your fixed-contract requirements. Rather than waiting to fix the commodity rate at the start of a new contract period, our energy market experts will monitor the wholesale market on your behalf and secure a rate which matches or beats your energy budget before the contract start date.

*To qualify for Budget Portfolio, we aggregate our nominated clients into one or more purchasing groups with a collective minimum annual volume of 6GWh for a 24-month contract.**

* Any single sites of 6GWh+ would benefit from our stand-alone Budget Optimisation product. Contact us for product details.

Compare

STANDARD CONTRACT VS. BUDGET PORTFOLIO



Buying Energy: A New Approach | A Guide to Budget Portfolio

What is Our Budget Portfolio?

All the security of a fixed-price contract, but with the benefit of flexible purchasing.

Our **Budget Portfolio** will fix the specified non-commodity elements of your energy bill, allowing you to budget more effectively. There is full consumption flexibility as Budget Portfolio is offered without volume tolerance restrictions, unlike most products with this type of energy consumption. It's been specially designed for smaller customers with annual consumption of 6GWh or less and is suitable for single sites, groups or franchises.

Compare

STANDARD CONTRACT VS. BUDGET PORTFOLIO



Buying Energy: A New Approach | **A Guide to Budget Portfolio**

The following steps describe the Budget Portfolio setup process. For more information about taking advantage of our Budget Portfolio product, please call us on **0870 710 7560**.



Purchasing Groups

Up to 15 months prior to contract start date, we place our nominated clients into purchasing groups with a minimum annual volume of 6GWh per group.

Buying Energy: A New Approach | **A Guide to Budget Portfolio**

The following steps describe the Budget Portfolio setup process. For more information about taking advantage of our Budget Portfolio product, please call us on **0870 710 7560**.



Strategy

You will agree a budget and purchasing strategy, this can be carried out with your assigned Business Development Manager.

Buying Energy: A New Approach | **A Guide to Budget Portfolio**

The following steps describe the Budget Portfolio setup process. For more information about taking advantage of our Budget Portfolio product, please call us on **0870 710 7560**.



Budget Rate Issued

Catalyst provides suppliers with our purchasing groups, and we will provide a guaranteed budget rate for the duration of the supply contract.

Buying Energy: A New Approach | **A Guide to Budget Portfolio**

The following steps describe the Budget Portfolio setup process. For more information about taking advantage of our Budget Portfolio product, please call us on **0870 710 7560**.



Agreement Signed

If the maximum rate offered fits your requirements, then we will ask you to commit to the Budget Portfolio contract. Once the purchasing group is full and all our clients are signed up the contract will be countersigned and closed.

Buying Energy: A New Approach | **A Guide to Budget Portfolio**

The following steps describe the Budget Portfolio setup process. For more information about taking advantage of our Budget Portfolio product, please call us on **0870 710 7560**.



Purchasing Commences

Our Energy Analysts will then begin to monitor the market and acquire your purchasing group's energy in line with the proposed budget rate and agreed strategy.

Buying Energy: A New Approach | **A Guide to Budget Portfolio**

The following steps describe the Budget Portfolio setup process. For more information about taking advantage of our Budget Portfolio product, please call us on **0870 710 7560**.



Billing Rates Confirmed

Approximately one month prior to your contract start, we will provide you with your purchasing group's confirmed billing rate. We guarantee that this will either meet or beat the initial budget rate, meaning our clients will achieve their budget or even make a saving.