## **CASE STUDY**

National High Street Chain of Estate Agents

## The Challenge

The client, a National high street estate agent, requested the support of Catalyst in reporting on their water usage and billing; across their portfolio of branches. The purpose of this was to identify opportunities for reducing water consumption, and a cost recovery service. Additional ongoing invoice validation services were subsequently identified as part of the project.



## The Solution

Water usage and cost data, mainly taken from most recent up to date bills and client datasheets, were provided to Catalyst.

This data was then used to undertake a desktop analysis approach, which entailed a comprehensive review of data for each site.

The aim of the review was to identify where: water usage could be reduced; costs could be cut by utilising available tariffs; and billing errors rectified.

## The Outcome

Catalyst identified a number of significant savings for the client in their stores.

These savings were across a number of key areas which included billing errors and excessive usage on site.

To date, we have achieved an annual saving year on year for the client of £8,463 and managed to obtain refunds totalling £3,400.

Headline Figures: Refunds: £8,463

Annual Savings: £3,400

