

Pay less for your water.

Prepare now to change your supplier in 2017!





Water Procurement

Consumer Choice is Coming to England

In 2017, all non-household customers in England will be able to choose their water supplier—a privilege that is currently restricted to companies that use more than 5 megalitres per year (more than £6K per annum).

To take full advantage of this new deregulated market, organisations must gather usage information to know their purchasing requirements.

This period between now and December is an ideal opportunity to audit your existing water supply arrangements.



An Audit Will Prepare You For Change

If you are concerned about water consumption and costs, then a **historical invoice business water audit** will be useful to you. Not only will this immediately identify savings potential; it will also provide, in many cases, a cash rebate from your water company that can be used to offset other utility costs or to help fund other water-saving initiatives.

Hold on! Before any water reduction work commences, it is also vitally important to confirm that the charges currently levied by your water company for the supply in existence at your premises are **valid**.

Time and time again, through our business water audit, we identify an amazing array of issues with commercial water bills with charges often having been levied accidentally for months, or years. The other issue that we see (all too frequently) is a water supplier's failure to identify or define the time period a bill covers.

Upon invitation to audit, Catalyst's experienced water consultants carry out a comprehensive audit of all the component charges on your bills that make up the sum total. They also take into account on-site staff populations and water facilities.

Once complete, we return to you a no-obligation report indicating our findings. If your water charges and consumption levels are correct, the report information is simply useful as a 'health' check'. We then will recommend monitoring your future costs for any significant changes. We think this is a pretty good deal!

Water Services: Free Bill Analysis | Water Audits | Leak Detection & Repair | Surface Water | Data Logging

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Scottish Water Procurement

When it comes to water competition, Scotland is ahead of the game.

While companies in England will have to wait until 2017 before they can switch supplier, Scotland has had this option since 2008. This isn't widely known; only 13% of Scottish businesses have reviewed their water procurement obligations. Many could be missing out on huge benefits; a switch of water supplier in Scotland typically reduces a water bill by 15%-20%.

Scotland's Water Market History

The retail water market for businesses has led to a significant increase in water efficiency. As a result, service costs have been cut by £10 million since 2008 as suppliers compete to provide reductions in bills and better customer service.

Business users are now able to choose the supplier that best suits their needs – however big or small their business and wherever their location in Scotland.

The new market brings an end to the 'one size fits all' approach. Benefits include more competitive pricing and increased focus on customer service.

How the Market Works

The market operates in much the same way as in other utility services where various suppliers compete for customers by offering them the best deal.

Suppliers buy wholesale services – the physical supply of water and removal of sewage– from Scottish Water (the former monopoly supplier). They then package them with other value-adding services for their customers at competitive prices. Scottish Water retains control of Scotland's publicly owned network of pipes and treatment works. It also continues to serve all household customers.

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The Catalyst Advantage

For over a decade we have been providing a range of comprehensive water services to our clients. Our thorough understanding of water charges and our established relationships with all UK water suppliers enables us to procure the right supply contract for your circumstances.

We make switching water supplier easy and simple and our water consultants will provide additional advice and support to help find a more suitable procurement contract.

Quick Switch

Catalyst, in conjunction with our range of trusted water suppliers, can carry out a comprehensive examination and analysis of your current water charges. From cost reduction to improvements in service delivery, our water consultants can help you to procure the right supply contract for your business in a bid to lower your bills and improve performance efficiencies.

We'll undertake a detailed review of supplier offers, taking into consideration several key variables, including:

- Overall quality of offer
- Cost and competitiveness of offer
- Supplier structure and processes
- Future development of supplier offering
- Ongoing management of the supply contract





**Your water procurement
specialist.**

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